

**FROM**

VisionCraft  
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**BILL TO**

Kyle  
Plumbing contractor  
Portable buildings shower base program  
25 units

**PROJECT**

25 prefabricated shower bases, 1145 x 925 mm, machined from 16 mm PVC Celuka board. Built-in 1:80 drainage fall to a central-offset waste: O89.3 mm dish, O67.3 mm through-bore for standard 90 mm fittings. Inherently waterproof, movement-tolerant (suited to portable buildings where cementitious screeds crack). Delivered in batches: first batch (5 units) within 5 business days of deposit and materials on hand, remaining units in weekly batches - all 25 within 20 business days. Custom sizes at \$391/m2 base rate on the same terms.

| DESCRIPTION                                                                                             | QTY | RATE     | AMOUNT                 |
|---------------------------------------------------------------------------------------------------------|-----|----------|------------------------|
| Production shower base - PVC Celuka, 1145 x 925 mm, 1:80 fall, O67.3 mm waste bore, machined to drawing | 25  | \$414.00 | \$10,350.00            |
| GlamXperience referral fee (10%) - first order only                                                     | 25  | \$41.40  | \$1,035.00             |
| Subtotal                                                                                                |     |          | \$11,385.00            |
| Suggested client total incl. contractor margin (10%)                                                    |     |          | \$12,420.00            |
| Less contractor margin (10%) - trade discount                                                           |     |          | -\$1,035.00            |
| GST (not registered)                                                                                    |     |          | \$0.00                 |
| <b>TOTAL</b>                                                                                            |     |          | <b>\$11,385.00 AUD</b> |

Kyle: your margin is already deducted above - add it back on your own invoice to the client. If you're GST-registered, GST is handled on your side; none is charged here.

**HOW THIS QUOTE WORKS**

You pay \$455.40/unit (\$11,385.00 for 25) - the total above. Suggested client price with your 10% margin: \$496.80/unit (\$12,420.00); your \$1,035.00 is already deducted above.  
Client-facing page (no internal pricing shown): [cnc.visionarydrafting.com/quote.html](http://cnc.visionarydrafting.com/quote.html) - set your margin % there; send .../quote.html?m=10 for a locked price. Happy to add your branding - just send it.

Payment - Name: VisionCraft | Bank: ANZ | BSB: 013017 | Account: 164221344

**Terms & conditions**

- Quote valid 30 days from date of issue.
- Deposit: \$1,500 due on acceptance - covers material procurement; production starts once the deposit and materials are in hand.
- Delivery in batches: first batch (5 units) within 5 business days, the rest in weekly batches - all 25 within 20 business days (outer max; with some night-owling likely sooner). Throughput improves on future orders - profits get reinvested into equipment upgrades.
- Balance payable per batch on delivery (pro-rata \$455.40/unit).
- GST: VisionCraft is not currently registered for GST - no GST is charged on this quote.
- Disputes are resolved by negotiation, with mediation before any legal action.